



## Alireza Karavi

Web & Application programmer\_  
Networking and Security

DoB: 1981-09-15

### Contact

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- United Arab Emirates (UAE)

### Skills

C # net core   Angular   C# winforms

C# web forms

C # mvc (Model-View-Control)   ms sql

mongodb   mysql   javascript

android   Html css   typescript

mikrotik   Windows-Server-Config

hosting panel   git   GraphQL

Microservices

TFS (Team Foundation Server)   signalr



### Profile Summary

Dynamic Web & Application Programmer with a strong focus on networking and security.

Skilled in developing robust web applications using modern programming languages and frameworks, with a keen eye for detail to ensure high security standards.

Proficient in identifying vulnerabilities and implementing effective solutions to safeguard applications and networks.

Proven track record of collaborating with cross-functional teams to deliver innovative solutions on time.

Passionate about leveraging technology to enhance security and streamline processes for optimal performance.



### Education

#### Associate in engineering

Branch: industrial

#### Bachelor of engineering

Branch: Artificial intelligence



### Work Experience

#### Managing Director

karavi.ca

January 2008 - Present

#### Tasks and Achievements

- programmer
- Frontend: Angularjs , CSS3
- Led the strategic direction of the company, resulting in a 30% increase in overall revenue over a three-year period.
- Oversaw the successful launch of three new product lines, contributing to a 25% growth in market share.
- Implemented a company-wide initiative to improve operational efficiency, reducing costs by 15% while maintaining quality.
- Developed and maintained relationships with key stakeholders, including clients, suppliers, and investors, enhancing business opportunities and partnerships.
- Mentored and developed senior management team, resulting in improved leadership capabilities and a 40% reduction in turnover.

docker ESXI server Plesk windows

Plesk linux zabbix Voip asterisk

Issabel voip Vtiger crm wordpress

active directory

Network security auditing software

Artificial intelligence software

## Language

### English

Reading ★★★★★☆

Writing ★★★★★☆

Speaking ★★★★★☆


Listening ★★★★★☆

## Social Network


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## Managing Director

alonak.com

February 2016 - Present

### Tasks and Achievements

- Led a team of 50+ employees in developing and executing strategic business initiatives that resulted in a 30% increase in annual revenue.
- Implemented a new performance management system that improved employee retention rates by 15% over two years.
- Cultivated relationships with key stakeholders and clients, resulting in a 40% growth in customer base within one year.
- Streamlined operational processes, reducing costs by 20% while maintaining high standards of quality and customer satisfaction.
- Developed and launched a corporate social responsibility program that enhanced the company's brand reputation and community engagement.

## Managing Director

alonak.ae

United Arab Emirates (UAE)

March 2023 - Present

### Tasks and Achievements

- Led strategic planning and execution for a multi-million dollar business, resulting in a 30% increase in revenue over two years.
- Managed a diverse team of over 50 employees, fostering a collaborative culture that improved employee engagement scores by 25%.
- Implemented innovative marketing strategies that expanded the client base by 40% within 18 months.
- Oversaw budget management, achieving a cost savings of 15% through operational efficiencies and smart sourcing.
- Established key partnerships with industry leaders, enhancing company visibility and leading to a 50% increase in joint ventures.

## Managing Director

bluescarf (bluescarf.ir)

March 2019 - Present

### Tasks and Achievements

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- Led a team of over 100 employees, fostering a culture of collaboration and innovation, resulting in a 25% increase in overall productivity within the first year.
- Implemented a strategic business plan that expanded market presence by 40%, successfully entering three new international markets.
- Oversaw the development and launch of three new product lines, which contributed to a 30% increase in revenue year-over-year.
- Established key partnerships with industry leaders, enhancing brand visibility and driving a 20% growth in customer acquisition.
- Directed major cost-reduction initiatives that decreased operational expenses by 15% without compromising quality or performance.



## Certificates

### mtcwe-mikrotik

Institute: mikrotik

February 2015

### mikrotik mtcna

Institute: mikrotik

September 2012



## Projects

### karavi.ca

January 2023

In order to benefit more and take practical steps in order to provide a solution to apply the specialized topics of the IT and advertising industry, Karvi was established and considering the growing importance of applied fields of information technology and its very effective role in solving problems and challenges.

Link: <https://karavi.ca>

### alonak.com

2006

Guidance on finding the best property

Link: <http://www.alonak.com>

### alonak.ae

Guidance on finding the best property in dubai

Link: <https://alonak.ae/>

### avahang

2007

Providing the best and highest quality music

Link: <http://www.avahang.com>

### ntk.ir

June 2015

programmer and project manager 2010 - 2011 implementing a cms using : NET

Link: <http://ntk.ir>

### smsban.com

March 2010

Bulk SMS sending and receiving system

Link: <http://smsban.com>

### qwp

2019

programmer and project manager

Link: <http://www.qwp.ir>

### ntkhost

programmer and project manager

Link: <http://www.ntkhost.com>